



RECRUITMENT & TECHNOLOGY SOLUTIONS

**INFORMATION
TECHNOLOGY**
CAPABILITY STATEMENT



RECRUITMENT & TECHNOLOGY SOLUTIONS

About Ignite

AUSTRALIA'S TRUSTED ADVISOR

Since 1984, Ignite has been supporting organisations with specialist recruitment and talent solutions. Our consultants bring over four decades of experience in their respective fields, allowing them to understand the complex and subtle needs of both private and government clients, regardless of size. As experts in specialised recruitment and technology solutions, we provide flexible workforce options, including contract, permanent, and temporary recruitment, to meet the evolving needs of our clients.

We take great pride in the solid foundation of trust that defines our relationships, which is why many of our clients and candidates have remained with us for over 30 years. As one of the most established specialist recruitment and technology solution providers, and among the few listed on the ASX, we have earned a reputation as one of Australia's most trusted talent advisors.

VISION

To be a leading talent and technology solutions provider

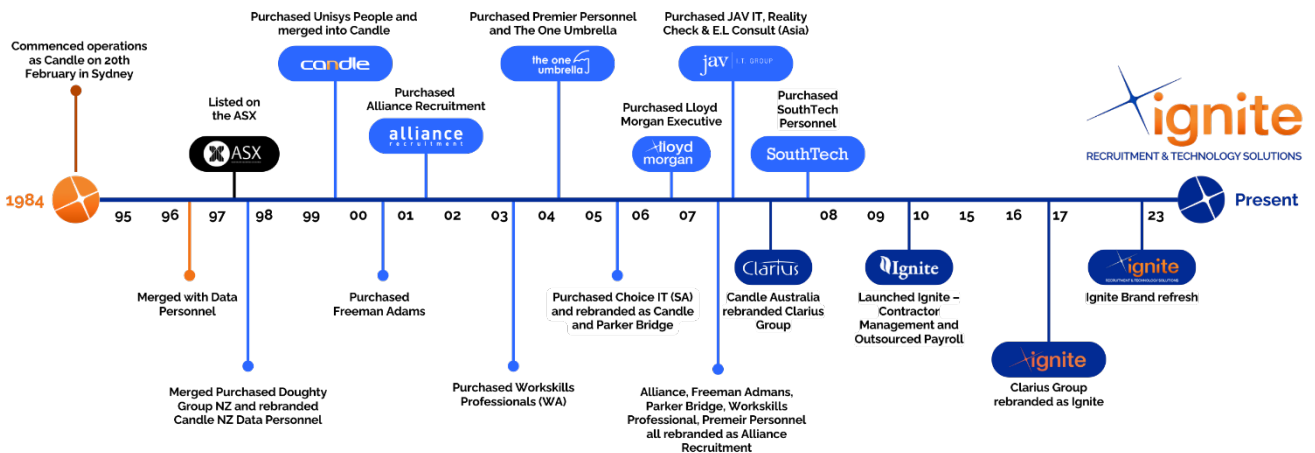
PURPOSE

Ignite the potential of our people and our customers

AUSTRALIAN

Owned and operated

We are proud of our 40 years heritage and achievements



Overview

IT & Digital Specialisation

Ignite specialises in IT & Digital recruitment, connecting businesses with skilled IT professionals to meet their technology needs. We provide tailored recruitment solutions, including sourcing candidates for permanent, contract, and temporary roles to our clients. Our expertise lies in understanding the specific technical requirements and cultural fit for a wide range of IT positions, from desktop support, software developers and network engineers to cybersecurity experts and IT project managers.

By leveraging our industry knowledge and extensive network of IT talent, we ensure a seamless recruitment process, helping clients quickly find the right candidates to drive their technology projects and maintain operational efficiency.

A number of our consultants have worked in IT roles previously, giving them a deeper understanding of the industry's challenges and requirements. We believe that the IT recruitment possibilities are limitless in today's ever-evolving market, and to date, we've filled more than 50,000 IT roles across the private and public sectors. Our commitment to building long-term relationships with clients and candidates is key to delivering successful recruitment outcomes.

For over 40 years we have been sourcing for roles such as



Industry Expertise

We have extensive experience working with various sectors including:

- Federal Government
- State Government
- Construction and Infrastructure
- Education
- Non for profit
- Consulting and Service Integrators



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Why Choose Ignite

- **40 Years of Industry Leadership:** Trusted specialist recruitment provider for both public and private sectors across Australia.
- **Modern Efficiency with Traditional Values:** Despite a long history, we operate with cutting-edge efficiency while staying true to the values that made us market leader.
- **Diverse Expertise:** Specialises in IT and digital recruitment alongside government, business support, engineering, information management. And professional services.
- **On-demand IT Services:** Offering 24-hour central point of contact for immediate IT recruitment needs.
- **Extensive Professional Team:** 50+ recruitment professionals with a national presence across Australia
- **Vast Talent Pool:** Access to over 500,000 work-ready, candidates ensuring the right fit for any role.
- **Proven Track Record:** Successfully servicing thousands of clients and placing thousands of candidates annually.
- **ASX-Listed Company:** Trusted by clients for our reliability, professionalism, and result-driven approach.



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Recent Success stories

- **Building a Cybersecurity Foundation for a Growing Biomedical Company**
Ignite partnered with a biomedical company embarking on its cybersecurity journey amidst significant expansion. The company needed its first cybersecurity hire, making it essential to find the right fit. Ignite collaborated with senior managers to refine the role and candidate profile. From a pool of over 90 candidates, four were shortlisted, all interviewed by the client. The successful candidate possessed a rare combination of technical skills, regulatory compliance expertise, and business consultancy knowledge. Ignite's hands-on approach ensured the hire aligned with both immediate and future company goals, supporting its growth and innovation in medical products.
- **Specialised IT Talent for Federal Government Digital Transformation**
In 2023, Ignite partnered with a Federal Government agency to support its digital transformation by sourcing specialised IT and business professionals. Ignite worked closely with agency stakeholders to identify key roles, including Data Governance Specialists, Azure Specialists, Network Engineers, Agile Coaches, and ICT Support Analysts. Leveraging its network, Ignite placed 13 highly skilled contractors over the course of a year. The placed professionals were instrumental in enhancing cloud infrastructure, data governance, network security, Agile methodologies, and procurement processes. Ignite's expertise in navigating government compliance and streamlining onboarding ensured seamless integration of talent into the agency's projects.



Panel Agreements



The Digital Marketplace
Panel 2



NSW Government ICT
Services Panel

SCM0007



QLD Gov Panel
GGSo060



ATO Labour Hire Panel



Australian Government
Department of Finance

The People Panel



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Top Brands we work with

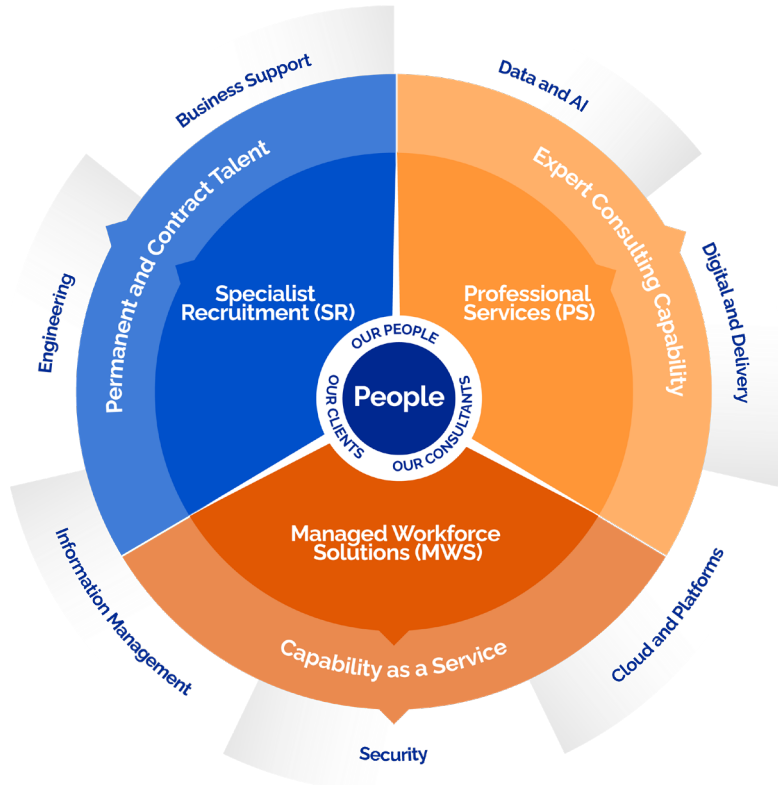




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Other Capabilities

In addition to our IT & Digital specialisation, Ignite offers a comprehensive range of services across various sectors to support your business needs:



SPECIALIST RECRUITMENT	PROFESSIONAL SERVICES	MANAGED WORKFORCE
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- **Business Support Recruitment:** Administrative assistants, customer service operators, executive assistants, office management, and more
- **Engineering Recruitment:** Specialists in various engineering disciplines to support infrastructure, manufacturing and more.
- **Information Management Recruitment:** Archives, data management and analytics, digital information management, records and electronic document management.

- **Expert Consulting Capability:** Offering data and AI, digital and delivery, and cloud and platforms expertise.
- **Security:** Comprehensive security solutions to protect your data and infrastructure.

- **Capability as a Service:** End-to-end workforce solutions designed to meet dynamic business needs.

Our dedicated teams in these areas are ready to provide exceptional talent and solutions to meet your specific requirements.



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We have consultants in Sydney, Brisbane, Melbourne and Canberra who specialize in IT & Digital recruitment:



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