Microsoft Solutions

Ignite delivers a range of business solutions leveraging Microsoft's technology stack empowering businesses with flexible, secure, quality-focused and tailored solutions.

What We Do

Business Consulting and Transformation

Providing **expert, unbiased advice** to optimise business functions and processes. Enhancing system performance and scalability with **specialised technical guidance and architectural solutions**. **Reimagining digital interfaces** to improve user experience, accessibility, and engagement.

Technical Consultancy and Architectural Service

Independent Functional Consultancy and Advisory

Website Redesign

Dynamics 365

Helping to customise and implement **across the suite of Dynamics 365** solutions to enhance operational efficiency and improve customer engagement.

Dynamics 365 CRM

Customer Service

Customer Voice

Sales

Sales Insights

Field Services

Power Platform and SharePoint Expertise

Specialists in PowerApps application development and creating Power Pages and Portals. Experts in SharePoint configuration and development together with Azure integrations and set ups, governance and power platform architecture.

Power Apps

Power Automate

Power BI

Power Pages/Portals

Dataverse

SharePoint

CAPABILITY STATEMENT

What We Do

Accelerated Offerings

Explore a range of pre-built solutions to accelerate time to value.

Customer Engagement and CRM

Business Consulting and Billing

Fundraising Management

Security and Compliance

Safeguard your Microsoft environment with our comprehensive security solutions. We assist in securing your infrastructure while adhering to industry compliance standards. Our services range from managing Microsoft and Azure cloud security configuration creep within cloud environments to optimising and hardening cloud workloads and a full range of testing, certification and compliance services.

Cloud application security configuration reviews

Secure code reviews, penetration testing and vulnerabilities assessments

Certification, compliance and auditing

Managed Azure security services

Why Choose Ignite?

- **Experienced Yet Agile**: ASX listed, with over 40 years in the industry, we combine deep relationships and expertise with the agility to respond quickly to your changing needs.

- **Specialists at Your Fingertips:** We tap into our extensive network to find the right talent and skillsets on your terms. Whether you need an expert, squad, or managed service.

- **Results-Driven Collaboration**: We don't just deliver a service; we become part of your team. Our hands-on, collaborative approach ensures that every solution is tailored to your unique challenges and goals.

- **Smart Partnerships for Better Outcomes**: Leveraging a specialised ecosystem to deliver complete solutions.

Success Stories

1. Digital Transformation using Microsoft Dynamics 365 Marketing, Sales, and the NFP Cloud

A prominent not-for-profit organisation relied on multiple legacy systems that were inefficient and resource-intensive. The goal was to streamline operations by consolidating these systems into a single, automated platform. A comprehensive solution using Microsoft Dynamics 365 Marketing, Sales, and the NFP Cloud was developed by customising components for inventory management, allowing the organisation to track books, authors, and resources in real time. The streamlined setup replaced seven legacy systems, leading to:

- Improved operational efficiency and cost savings.
- Enhanced user experience with automated workflows and real-time data access.
- Consolidated data management on one platform for easier reporting.

2. Streamlining site management using Power Apps and SharePoint

A solution built on PowerApps Canvas and SharePoint to manage site inductions, resource catalogues, incident reporting and offline access. The solution is a collection of 6 forms which helps the business capture information for compliance and reporting along with managing different project sites.

3. Optimising database storage in Dynamics 365 to create significant cost savings and performance improvement.

A leading Not for Profit faced inflated costs and diminished performance due to extensive data storage within their Dynamics 365 system, particularly within the Principal Objects Access (POA) table.
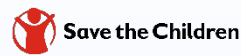
Our solution involved executing a targeted cleanup and optimisation strategy, reducing the size of the POA table from 123GB to approximately 53GB. The process involved refining entity relationships and removing redundant access records, enabling a streamlined migration to Azure Data Lake for further improved cost-efficiency and performance. This delivered:

- Significant cost savings on data storage.
- Enhanced system performance and faster response times.
- Reduced dependency on high-cost data solutions, facilitating a sustainable digital

Brands We Work With

ORIX
synergy resource management
bugcrowd
DISASTER RELIEF AUSTRALIA
CEE3 CONSULT. COMPLY. CERTIFY.

AusIMM
LIVING TURF SCIENTIFIC TURF MANAGEMENT
Regal MUSHROOMS
Onward
AIBL

MICROBIOGEN
IBM
ACU AUSTRALIAN CATHOLIC UNIVERSITY
NSW GOVERNMENT | Transport for NSW
Police Bank

AHPRA
bay TECHNOLOGIES
cubewise
FINANCIAL CRIMES EXCHANGE
THE ICONIC

THE GRACE SYDNEY
GWA Group Limited
Sydney WATER
Save the Children
OCEANIA GLASS

IDEMIA
hireup
TALENZA
Ausgrid
AusFleet

ignite
RECRUITMENT & TECHNOLOGY SOLUTIONS

Need Microsoft expertise? Reach out to us for a tailored solution that meets your unique business needs. We also have technology specialists ready to be embedded into your project for the long or short term on a project basis or 'on demand' as you may need.

GET IN TOUCH

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